

Month/Working days	Content	Learning Outcome	Mode of Assessment	Teaching Pedagogy	Homework/Assignment	INTERDISCIPLINARY	SDG	21 Century skills
<b>April (days-22)</b>	<b>CH-1 NATURE AND SIGNIFICANCE OF MANAGEMENT</b>							
1-15(10)	Concept, Feature and Functions of Management	Understand the concept, objectives and Importance of management.	Case study based test	Group Discussion				
	Importance, Objectives of Management, Levels of Management	Examines management functions-planning, organizing, staffing, directing and controlling in the Organisation		Key words highlight	Assignment-MCQs	Business Management	SDG8-Decent work and economic growth	Communication
	Nature of Management-As a Science, art and Profession	Understand the role of top, middle and lower levels of management	Oral assessment	Chart showing the Pyramid for levels of Management		Entrepreneurship		
	Coordination- Concept, characteristics and Importance	Discuss the concept, characteristics and Importance of coordination	Summative assesment	Graphic Organiser	Assignment - short Questions			
16-30 (12)	<b>CH-2 PRINCIPLES OF MANAGEMENT</b>							
	Meaning, Nature and Significance of Management Principles	Understand the concept, significance of principles of management.	MCQ test	Group Discussion	Textbook Questions	Organisational behavior	SDG 3- Good health and well being	
	Fayol's Principles and Techniques of Scientific Management	Discuss and Compare the principles of management developed by Fayol and Taylor's Scientific management	Crossword Puzzle	Role Play on Principles of Management	Assignment -Case study	Business Management	SDG4-Quality education	Critical thinking
<b>May (days-19)</b>	<b>CH-3 BUSINESS ENVIRONMENT</b>							
1-15(11)	Meaning, Dimensions of Business environment	Understand the concept, importance and dimensions of 'Business Environment'.	Summative assesment	Key words highlight	Assignment -Long Questions			
	Concept and features of Demonetization	Describe the meaning and concept of Demonetization.	Oral assessment	PPT on demonetisation				
16-25(8)	<b>CH-4 PLANNING</b>							
	Concept of Planning, importance and Limitations	Understand the concept, importance and limitations of planning						
	Process of Planning	Describe the steps in the process of planning.	Extempore on types of Plans	Debate in favour and against of Planning in our life	Assignment -one word answers	Business Management	SDG8-Decent work and economic growth	entrepreneurial spirit
	Single use and Standing Plans	Develop an understanding of single use and standing plans	Blackboard test			Strategic management		
	Objectives, Strategy, Policy, Procedure, Method, Rule, Budget, Programme	Describe objectives, policies, strategy, procedure, method, rule, budget and programme as types of Plans	Application based questions test	Chart showing the Pyramid of types of Plans	Assignment-MCQs			
<b>July (days-26)</b>	<b>CH-5 ORGANISING</b>							
	Meaning, Importance of Organising	Explain the meaning and Importance of Organising.		Unit Test				
	Types of Organisational Structure-Functional, Divisional	Develop an understanding of functional and divisional Organising structure.	Oral assessment	Showing the layout of functional and Divisional Organ	Assignment -Case study	Organisational behavior		
	Delegation and Decentralisation of Authority, Concept, elements and Importance	Compare Delegation and Decentralisation of Authority	Crossword Puzzle		Assignment -Long Questions	Operations Management		Adaptability
	Types of Organisation-Formal and Informal	Understand the need of informal Organisation in Formal Organisation	MCQ test	story telling on types of Organisation				
16-31( 14)	<b>CH-6 STAFFING</b>							
	Meaning, Importance, Need, Process of staffing	Describe the meaning, importance, need and process of staffing	Summative assesment			Human resource Management	SDG 3- Good health and well being	
	Recruitment and its sources	Understand the meaning, sources of recruitment		Discussion on Selection Test OR a debate "Which is th	Assignment-MCQs	Performance Management		
	Selection- Meaning, Process	Understand the meaning and steps involved in the process of selection			Assignment - very short Questions			
	Training and Development	Differentiate between training and development.	Application based questions test		Textbook Questions			
	Methods of Training	Discuss on the job and off the job methods of training	Case study based test	Graphic Organiser				
<b>August (days-23)</b>	<b>CH-7 DIRECTING</b>							
1-15 (11)	Meaning , Elements of Directing, Importance of Directing	Describe the concept, importance and elements of directing.	Norm reference assessment					
	Meaning of Supervision, Maslow's hierarchy of needs	Develop an understanding of Maslow's Hierarchy of needs.	Summative assesment	Chart showing the hierarchy of needs	Assignment -Long Questions	Psychology		
	Leadership- Concept and Styles of Leadership	Understand the concept and various styles of Leadership.		Class Test	Assignment -Case study			emotional intelligence
	Communication-Concept, Barriers to communication & How to overcome.	Explain the meaning and barriers to Communication	Blackboard test	Diagram depicting different styles of Leadership				
16-31 (12)	<b>Ch-8 CONTROLLING</b>							
	Meaning, Process and Techniques of Controlling	Understand the meaning, Process and techniques of Controlling	Crossword Puzzle	story telling	Assignment- Long Questions			resilience
<b>September(days-23)</b>								
1-15 (11)	<b>REVISION</b>							
16-30 (12)	<b>HALF YEARLY EXAMINATION</b>							
<b>October(days-18)</b>	<b>CH-9 BUSINESS FINANCE</b>							
1-15 (8)	Concept, Importance of Financial Management, financial Decisions	Understand the concept, three major financial decisions: investment, financing and dividend of Financial Mana	Oral assessment	Lecture method	Assignment-MCQs	Economics	SDG8-Decent work and economic growth	
	Factors affecting Capital Structure, working capital, Dividend Decision	Examine different factors affecting Capital structure, working capital and dividend decision	MCQ test	Graphic Organiser	Assignment - very short Questions	Financial Literacy	SDG12-Responsible Consumption and production	Problem solving
	Concept of financial Planning and Importance	Describe the concept of financial planning and its objectives.	Application type questions assesment	Group discussion	Textbook Questions	Accountancy		Digital literacy
16-31 (10)	<b>CH-10 FINANCIAL MARKET</b>							
	Concept of Financial market Types of Market, Functions of SEBI	Understand the meaning and features of financial market, SEBI	Norm reference assessment		Assignment -one word answers	Financial Literacy		
	Capital market and its Types, features of money market	Compare Capital market and money market	Summative assesment		Assignment-MCQs			
	Trading Procedure of Stock Exchange, Depository Services & D' mat A/c	describe the trading procedure in Securities market.	Graphic Organiser assessment					
<b>November(days-23)</b>	<b>CH-11 MARKETING MANAGEMENT</b>							
	Concept of Marketing, Marketing Manangement Philosophies	Understand the concept, features of marketing. .	Case study based test					
1-15(11)	Meaning and functions of Marketing, Branding, Packaging, Labelling, Techniques of Sales promotion	Explain the marketing philosophies.		Group discussion	Assignment-MCQs			Creativity
	Product, Price-Factors, Advertising- Role and objections	Enlist the information required on a label of a product	Oral assessment	Designing a logo of newly launched Product	Textbook Questions		SDG12-Responsible Consumption and production	
	Physical distribution-Concept and factors affecting Channels of distribution	Describe the factors determining price of a product.		Skit of a shopkeeper convincing the consumer	Assignment - short Questions	Public relations		
	Concept of Personal Selling.	understand the meaning and fators affecting channels of Distribution	Crossword Puzzle			Marketing Management		Communication
	Public Relations- Concept and Role	Compare the role of advertising and personal selling	MCQ test			Sales		
16-30(12)	<b>CH-12 CONSUMER PROTECTION ACT</b>							
	Concept and Importance of consumer protection Act	Understand the Importance of an Act	Oral assessment	Group Discussion	Assignment - very short Questions		SDG4-Quality education	
	Meaning of Consumer, Rights, Responsibilities and Reliefs of Consumer	Enlist the rights and duties of Consumer protection	MCQ test	Key words highlight	Textbook Questions	Business Law	SDG12-Responsible Consumption and production	Civic engagement
	Who can file a complaint and against whom?	explain who is a Consumer and against whom complaint can be filed?						
	Redressal machinery	Describe different redressal machinery for consumers to file a case	Graphic Organiser assessment	Real life examples		Business entrepreneurship		
	Role of Consumer Organisations and NGO's	Discuss the role of NGO's in Consumer protection						
<b>December(days-25)</b>								
1-15(12)								
	<b>PRE BOARD EXAMINATION</b>							
16-29(13)								
<b>January(days-13)</b>								
	<b>PRE BOARD EXAMINATION</b>							

<b>Syllabus For Exams session 2025-26</b>								
Unit test -I	PART-I (CHAPTER1-CHAPTER 4)							
Half Yearly Exam	PART-I (CHAPTER1-CHAPTER 8)							
Pre Board Exam	PART-I (CHAPTER1-CHAPTER 8)							
	PART-I (CHAPTER9-CHAPTER 12)							
Annual Exam	Complete Syllabus ( 80 Marks )							